

Maraziti, Falcon & Healey, LLP



We focus on redevelopment and environmental law matters. Our experience includes negotiating and drafting agreements that maximize the client's position of strength and minimize ambiguity. Our clients are often other attorneys. We assist them as co-counsel for environmental assignments, which enables them to broaden the scope of services they can provide to their clients.

TRC Environmental Corp.

TRC is the leading provider of remediation and Brownfields consulting expertise to public and private entities nationwide. We work closely with our clients to identify, prioritize and assess sites, develop strategies to reach cost-effective regulatory closure and achieve your redevelopment goals. Our creative, dedicated staff develop custom programs to solve your key challenges at the best value.



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10 Clever Ways to Buy/Sell Contaminated Property in 2011 with or without an LSRP

Tuesday, April 26, 2011
7:30am to 10:00am
Sheraton Newark Airport Hotel
125 Frontage Rd.
Newark, NJ 07114
\$25 admission/breakfast
RSVP Emily 973-912-6801
ekunz@mfhenvlaw.com

This program has been approved by the CLE Board of the NJ Supreme Ct. for **2.4 hrs** of total CLE credit. 0 qualify for ethics/ professionalism. 0 qualify for certification in civil, criminal, workers comp. or matrimonial.

For real estate attorneys and commercial realtors



We can help you handle it



Albert I. Telsey, Esq.

Partner, Maraziti, Falcon & Healey, LLP

atelsey@mfhenvlaw.com

Albert Telsey has been practicing environmental law for 25 years. He helps

real estate practitioners effectively handle their clients' environmental risks associated with property/asset/stock sale; purchase; lease; mortgage; lending; bankruptcy; condemnation; foreclosure; tax/estate planning; permitting; using LSRPs/consultants; environmental cost recovery; insurance; grant/tax/credit incentives and penalty defense. Mr. Telsey has negotiated hundreds of agreements for environmental sites, recovered significant sums in cost recovery and obtained government cleanup incentives. He is a regular lecturer for the NJ Redevelopment Authority Training Institute.



Kenneth B. Siet

Manager

Regulatory Compliance
TRC Environmental Corp.

Ken is responsible for both technical and regulatory issues regarding the investigation and remediation of contaminated sites. Previously, Mr. Siet was a Bureau Chief with the New Jersey Department of Environmental Protection. While with the NJDEP, he was responsible for permitting and the oversight of remediation of contaminated sites.

Agenda

7:30am to 8:00am Registration
8:00am to 10:00am Presentation
Question/Answer period afterward

The Site Remediation Reform Act (SRRA) and Licensed Site Remediation Professional (LSRP) Program have been under way for over a year. What have we learned? This program will take you through the new 2011 tactics of negotiating environmental provisions in property agreements with or without an LSRP from the standpoint of various stakeholders with reference to the expectations of a lender and the NJDEP.

Registration Form

Four ways to register:

1. Email Emily at ekunz@mfhenvlaw.com and bring check on day of event
2. Call Emily (973) 912-6801 and bring check on day of event
3. Mail registration form back with check to:
Maraziti, Falcon & Healey, LLP
150 JFK Parkway
Short Hills, NJ 07078
4. Fax registration to (973) 912-9007 and bring check on day of event.

Name: _____

Address: _____

Email: _____

Phone: _____

Topics

- 1 Using your motivation, bargaining power and end goals to your best advantage
- 2 Knowing when/why seller/landlord or buyer/tenant should control cleanup and how
- 3 How to cleanup fast or slow depending on your preference
- 4 When/why/how to use/not use an LSRP
- 5 How to use pre-purchase audits and lock-in statutory liability protections
- 6 How to craft environmental representations, warranties, indemnities releases, survival clauses
- 7 Closing preconditions, lenders, insurance
- 8 Cost sharing/escrow/funding sources
- 9 Managing environmental legacies (Remedial Action Permits, Deed Notices, CEAs, biennial certifications)
- 10 Dispute resolution techniques using LSRP and new litigation alternatives

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